# **Investor Presentation**

**Second Quarter 2022** 

August 16, 2022

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## FORWARD LOOKING STATEMENTS AND WHERE TO FIND MORE INFORMATION



#### **Forward Looking Statements**

This investor presentation contains "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995 regarding the financial condition, results of operations, business plans and the future performance of Pacific Premier Bancorp, Inc. ("PPBI" or the "Company"), including its wholly-owned subsidiary Pacific Premier Bank ("Pacific Premier" or the "Bank"). Words such as "anticipates," "believes," "estimates," "forecasts," "intends," "plans," "projects," "could," "may," "should," "will" or other similar words and expressions are intended to identify these forward-looking statements. These forward-looking statements are based on PPBI's current expectations and beliefs concerning future developments and their potential effects on the Company including, without limitation, plans, strategies and goals, and statements about the Company's expectations regarding revenue and asset growth, financial performance and profitability, loan and deposit growth, vields and returns, loan diversification and credit management, stockholder value creation, capital management, tax rates and acquisitions we have made or may make. Because forward-looking statements relate to future results and occurrences, they are subject to inherent uncertainties, risks, and changes in circumstances that are difficult to predict. Many possible events or factors could affect PPBI's future financial results and performance and could cause actual results or performance to differ materially from anticipated results or performance. Given the ongoing and dynamic nature of the COVID-19 pandemic, the ultimate extent of the impacts on our business, financial position, results of operations, liquidity and prospects remain uncertain. Although general business and economic conditions have recovered considerably, the recovery could be slowed or reversed by a number of factors, including increases in COVID-19 infections, increases in unemployment rates or other labor market disruptions, or turbulence in domestic or global financial markets, which could adversely affect our revenues and the values of our assets and liabilities, reduce the availability of funding, lead to a tightening of credit, and further increase stock price volatility. Increased volatility in our stock price could result in impairment to our goodwill in future periods. Other risks and uncertainties include, but are not limited to, the following: the strength of the United States economy in general and the strength of the local economies in which we conduct operations; the effects of, and changes in, trade, monetary and fiscal policies and laws, including interest rate policies of the Board of Governors of the Federal Reserve System; inflation/deflation, interest rate, market and monetary fluctuations: the effect of acquisitions we have made or may make, including, without limitation, the failure to achieve the expected revenue growth and/or expense savings from such acquisitions, and/or the failure to effectively integrate an acquisition target into our operations; the timely development of competitive new products and services and the acceptance of these products and services by new and existing customers; the impact of changes in financial services policies, laws and regulations, including those concerning taxes, banking, securities and insurance, and the application thereof by regulatory bodies; the effectiveness of our risk management framework and quantitative models; changes in the level of our nonperforming assets and charge-offs; risks and uncertainties related to our adoption of the SOFR family of interest rates to replace LIBOR; the effect of changes in accounting policies and practices or accounting standards, as may be adopted from time-to-time by bank regulatory agencies, the U.S. Securities and Exchange Commission ("SEC"), the Public Company Accounting Oversight Board, the Financial Accounting Standards Board or other accounting standards setters, including ASU 2016-13 (Topic 326), "Measurement of Credit Losses on Financial Instruments," commonly referenced as the CECL model, which has changed how we estimate credit losses and may further increase the required level of our allowance for credit losses in future periods; possible credit related impairments of securities held by us; possible impairment charges to goodwill; the impact of current governmental efforts to restructure the U.S. financial regulatory system, including any amendments to the Dodd-Frank Wall Street Reform and Consumer Protection Act; changes in consumer spending, borrowing and savings habits; the effects of our lack of a diversified loan portfolio, including the risks of geographic and industry concentrations; our ability to attract deposits and other sources of liquidity; the possibility that we may reduce or discontinue the payments of dividends on our common stock; changes in the financial performance and/or condition of our borrowers; changes in the competitive environment among financial and bank holding companies and other financial service providers; geopolitical conditions, including acts or threats of terrorism, actions taken by the United States or other governments in response to acts or threats of terrorism and/or military conflicts, which could impact business and economic conditions in the United States and abroad: public health crises and pandemics, including the COVID-19 pandemic, and their effects on the economic and business environments in which we operate, including on our credit quality and business operations, as well as the impact on general economic and financial market conditions; cybersecurity threats and the cost of defending against them, including the costs of compliance with potential legislation to combat cybersecurity at a state, national or global level; unanticipated regulatory or legal proceedings; and our ability to manage the risks involved in the foregoing. Additional factors that could cause actual results to differ materially from those expressed in the forward-looking statements are discussed in the Company's 2021 Annual Report on Form 10-K and other filings filed with the SEC and available at the SEC's Internet site (http://www.sec.gov).

The Company undertakes no obligation to revise or publicly release any revision or update to these forward-looking statements to reflect events or circumstances that occur after the date on which such statements were made.

#### Non-U.S. GAAP Financial Measures

This presentation contains non-U.S. GAAP financial measures. For purposes of Regulation G promulgated by the SEC, a non-U.S. GAAP financial measure is a numerical measure of the registrant's historical or future financial performance, financial position or cash flows that excludes amounts or is subject to adjustments that have the effect of excluding amounts that are included in the most directly comparable measure calculated and presented in accordance with U.S. GAAP in the statement of income, statement of financial condition or statement of cash flows (or equivalent statements) of the issuer; or includes amounts, or is subject to adjustments that have the effect of including amounts, that are excluded from the most directly comparable measure so calculated and presented in this regard. U.S. GAAP refers to generally accepted accounting principles in the United States. Pursuant to the requirements of Regulation G, PPBI has provided reconciliations within this presentation, as necessary, of the non-U.S GAAP financial measures to the most directly comparable U.S. GAAP financial measures. For more details on PPBI's non-U.S. GAAP measures, refer to the Appendix in this presentation.

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# PPBI Corporate Overview



## PACIFIC PREMIER BANCORP, INC.



## Premier commercial bank in key metropolitan areas throughout the Western U.S.

Corpo	orate Overview
Headquarters	Irvine, CA
Exchange/Listing	Nasdaq: PPBI
Market Capitalization <sup>(1)</sup>	\$3.3 Billion
Average Daily Volume <sup>(2)</sup>	365,802 Shares
Common Shares Outstanding <sup>(3)</sup>	94,976,605
Dividend Yield <sup>(1)</sup>	3.75%
# of Research Analysts	7 Analysts
Branch Network	59 Full Service Branch Locations

	2Q22 Financia	al Highlights	
Balance Sheet and Ca	pital Ratios(3)	Profitability and Cred	it Quality <sup>(3)</sup>
Assets	\$22.0 billion	ROAA	1.29%
Loans HFI	\$15.1 billion	PPNR ROAA(4)(5)	1.77%
TCE / TA <sup>(5)</sup>	8.52%	Efficiency Ratio <sup>(5)</sup>	49.0%
Tier 1 Capital Ratio	11.91%	NPA / Assets	0.20%
<b>Total Capital Ratio</b>	14.41%	ACL / Loans	1.30%



<sup>1.</sup> Market data as of August 12, 2022

<sup>2. 3-</sup>month average as of August 12, 2022

<sup>3.</sup> As of June 30, 2022 or for the three months ended June 30, 2022

<sup>4.</sup> Pre-provision net revenue excludes merger-related expense

<sup>5.</sup> Please refer to non-U.S. GAAP reconciliation in the appendix



# Second Quarter Performance Highlights



## Q2 2022 RESULTS





## Operating Results

- Net income of \$69.8 million, or \$0.73 per diluted share
- ROAA of 1.29% and ROATCE of 16.07%<sup>(1)</sup>
- Pre-provision net revenue ("PPNR") of \$96.0 million and PPNR ROAA of 1.77%(1)
- Net interest margin of 3.49%; core net interest margin of 3.33%<sup>(1)</sup>
- Efficiency ratio of 49.0%<sup>(1)</sup> and noninterest expense of \$99.0 million



## **Deposits**

- Core deposits relatively flat at \$16.6 billion<sup>(1)</sup>, core deposits equaled 92%<sup>(1)</sup> of total deposits
- Non-interest bearing deposits represent 38% of total deposits
- Average cost of core deposits increased 1 basis point to 0.04%<sup>(1)</sup>



## Loans

- Loan portfolio of \$15.1 billion, an increase of nearly 10% annualized compared to the prior quarter
- Quarterly loan production of \$1.5 billion, C&I LOC average utilization increased to 41.6%
- 2Q 2022 weighted average interest rate on new loan commitments increased to 4.11% from 3.55% in 1Q 2022
- Loan / deposit ratio of 83.2%, compared to 83.4% in Q1 2022



## Asset Quality

- Delinquent loans were 0.24% of total loans held for investment
- · Nonperforming assets were 0.20% of total assets
- Net charge-offs of \$5.2 million compared to \$0.4 million in 1Q 2022
- ACL for LHFI of \$196.1 million, or 1.30% of loans; total loss absorption capacity equals 1.72% of loans<sup>(2)</sup>



## Capital

- Declared quarterly dividend of \$0.33 per share
- Tangible common equity to tangible assets of 8.52%<sup>(1)</sup> and total capital ratio increased to 14.41%
- Tangible book value per share of \$18.86<sup>(1)</sup>, the decrease primarily driven by accumulated other comprehensive loss

<sup>1.</sup> Please refer to non-U.S. GAAP reconciliation in the appendix

<sup>2.</sup> Including fair value net discount on acquired loans

## **CORE EARNINGS AND EFFICIENCY**

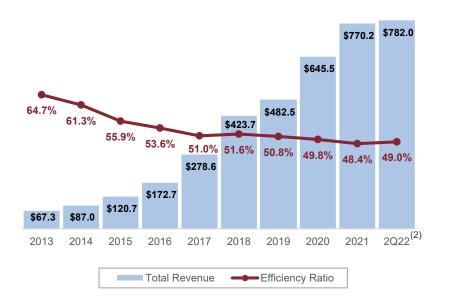




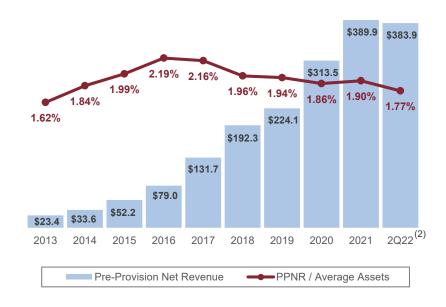
## Strong capital generation from pre-provision net revenue and operating efficiencies

- Compound annual growth rate for total revenue of 31% and pre-provision net revenue of 36%<sup>(1)(2)</sup>
- Efficiency ratio improved from 64.7% to 49.0%<sup>(1)</sup>, highlighting the benefits of scale through acquisitions

### Revenue and Efficiency Ratio<sup>(1)</sup>



#### Pre-Provision Net Revenue(1)



Note: All dollars in millions

<sup>1.</sup> Excludes merger-related expenses. Please refer to non-U.S. GAAP reconciliation in the appendix

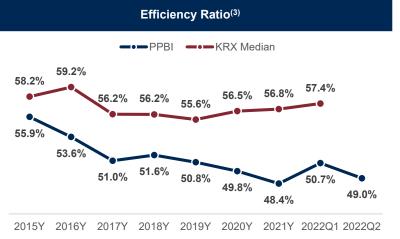
<sup>2.</sup> Assumes annualized total revenue and pre-provision net revenue

## PEER COMPARISON



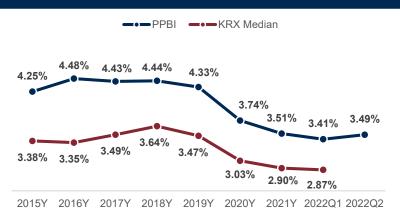
## Pacific Premier has consistently outperformed regional bank peers(1)



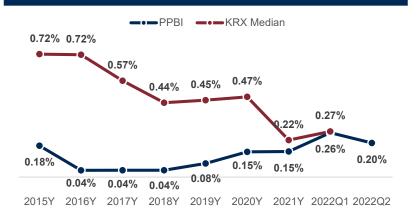


#### 1. Peer group consists of KBW Regional Banking Index constituents (KRX)

#### Net Interest Margin



#### **Nonperforming Assets to Total Assets**



<sup>2.</sup> Pre-provision net revenue exclusive of merger-related expenses

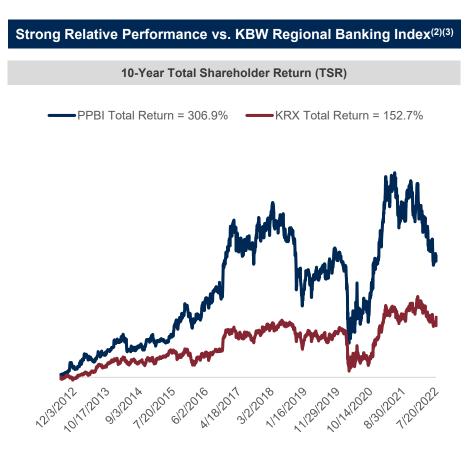
<sup>3.</sup> Please refer to the non-U.S. GAAP information in the appendix

## **CAPITAL RATIOS AND RELATIVE PERFORMANCE**



- Strong internal capital generation, declared \$0.33 per share dividend in 2Q22
- Capital levels fully support strategic and organic growth objectives

	Q2 2022	Q1 2022	Q2 2021
Consolid	lated PPBI		
Leverage Ratio	9.90%	10.10%	9.83%
Common Equity Tier 1 Ratio (CET1)	11.91%	11.80%	11.89%
Tier 1 Ratio	11.91%	11.80%	11.89%
Total Capital Ratio	14.41%	14.37%	15.61%
Tangible Common Equity Ratio <sup>(1)</sup>	8.52%	8.79%	9.38%
Pacific Pr	emier Bank		
Leverage Ratio	11.41%	11.66%	11.31%
Common Equity Tier 1 Ratio (CET1)	13.72%	13.61%	13.67%
Tier 1 Ratio	13.72%	13.61%	13.67%
Total Capital Ratio	14.54%	14.47%	15.44%



<sup>1.</sup> Please refer to non-U.S. GAAP reconciliation in the appendix

<sup>2.</sup> Market data as of July 20, 2022, total shareholder return defined as change in share price plus dividends paid over respective periods.

<sup>3.</sup> KBW Regional Banking Index (KRX)



# Strategy and Technology Overview



## **DISCIPLINED ACQUIRER**

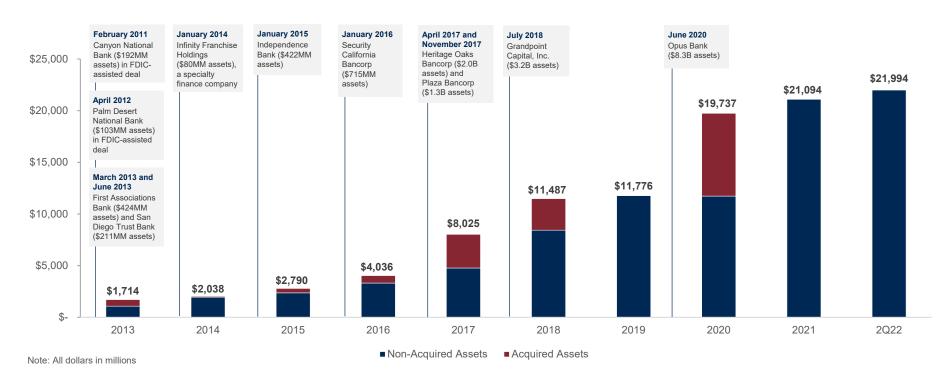


## PPBI acquisitions have strengthened and enhanced franchise and shareholder value

- Acquisitions are fully integrated into Pacific Premier with a "one bank, one culture" approach
- Total Assets have grown 35% compounded annually since 2013, as increasingly larger acquisitions have led to greater operating leverage

## **Acquisition Timeline**

PPBI Total Shareholder Return of 293% significantly exceeds KRX Return of 176%<sup>(1)</sup> Since 2013



<sup>1.</sup> Market data for the period December 31, 2012 through August 12, 2022

## PREMIER 360™





## Total customer transparency throughout the organization using proprietary Salesforce™ enabled platform



## **Client and Data Management**

Highly customized solution designed to enhance the client experience, maximize banking relationships, optimize business development and accelerate new client acquisition



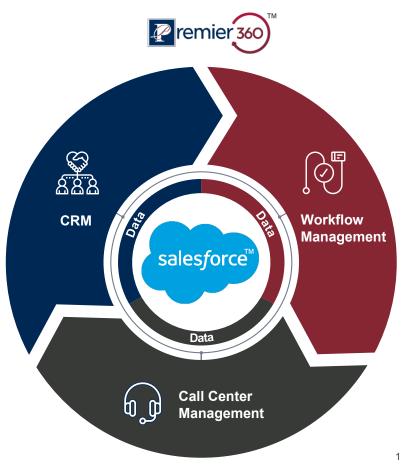
## **Workflow Management**

Automated workflows centered around the customer allowing Pacific Premier to be highly efficient and maximize resource capacity



## **Call Center Management**

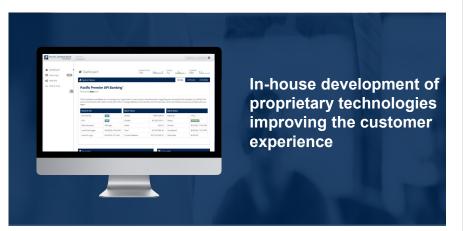
Using the combination of top tier call center technology and Premier 360<sup>™</sup>, provides employees the right tools to deliver best-in-class service while providing enhanced security and risk management processes to protect clients



## INNOVATIVE TECHNOLOGY DRIVING GROWTH & PROFITABILITY



Premier API Banking – Modernize the client's access to secure funds movement & data analytics

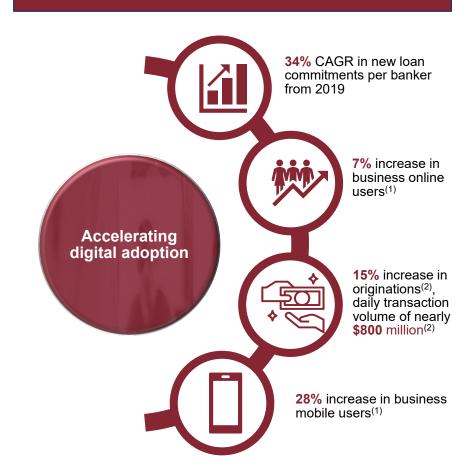


Proactive Solutions for Clients

Access to real-time account information, secure funds movement, auto-upload of transaction records and data analytics

- Driving Innovation
  - Manual, repetitive banking tasks are automated securely
- Improved Customer Experience
  Addresses traditional pain points associated with treasury management services

Digital adoption leading to greater scale and efficiency



<sup>1. 2</sup>Q22 compared to 2Q21.

<sup>2.</sup> Reflects ACH originations 2Q22 compared to 2Q21, daily average transaction volume total for 2Q22 across multiple bank channels (ACH, wire, check, Zelle, etc.)

## PPBI Balance Sheet Highlights

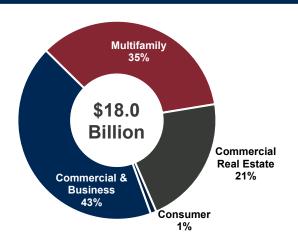




## **TOTAL LOAN COMMITMENTS**



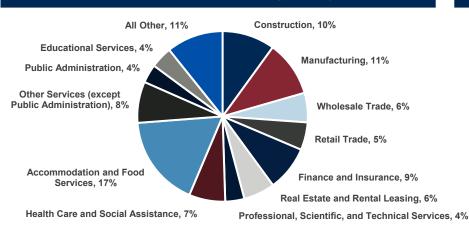
#### Total Loan Commitments by Type<sup>(1)</sup>



## Business centric loan portfolio

- Second quarter new loan commitments of \$1.5 billion, as total commitments increased to \$18.0 billion, as of June 30, 2022
- High quality loan portfolio reflects deep and long tenured client relationships
- Commercial loans with diverse set of industries across Western U.S.
- 2Q22 utilization rates continued to increase on C&I lines of credit with the average and spot utilization rates increasing to 41.6%, and 42.1%, respectively

#### Commercial & Business Loans by Industry<sup>(2)</sup>



## C&I Loan Utilization Rates and Commitments(3)



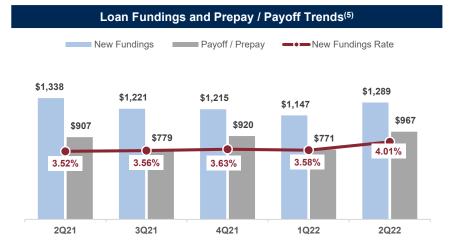
- 1. As of June 30, 2022 and includes unfunded loan commitments of \$2.9 billion
- 2. Commercial and business loans, distribution by North American Industry Classification (NAICS)
- 3. Reflects spot utilization rate at June 30, 2022, March 31, 2022, December 31, 2021, September 30, 2021, and June 30, 2021

## **DIVERSIFIED PORTFOLIO**

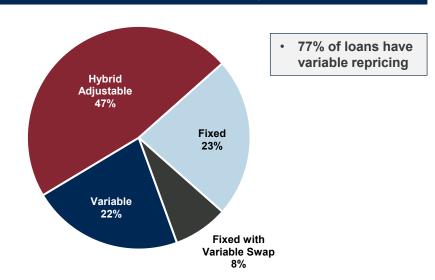


#### Loans Outstanding by Type and Weighted Average Rate<sup>(1)</sup>

	As of J	une 30, 202	2
	Balance	% of	Weighted Average Rate <sup>(1)</sup>
Investor real estate secured	Baiance	Total	Nuto
CRE non-owner occupied	\$ 2,788,715	18.5 %	4.21%
Multifamily	6,188,086	41.0	3.70%
Construction and land	331,734	2.2	5.67%
SBA secured by real estate <sup>(2)</sup>	44,199	0.3	5.27%
Total investor real estate secured	9,352,734	61.9	3.93%
Business real estate secured			
CRE owner-occupied	2,486,747	16.5	4.06%
Franchise real estate secured	387,683	2.6	4.62%
SBA secured by real estate <sup>(3)</sup>	67,191	0.4	5.30%
Total business real estate secured	2,941,621	19.5	4.16%
Commercial loans			
Commercial and industrial	2,295,421	15.2	4.31%
Franchise non-real estate secured	415,830	2.8	4.79%
SBA non-real estate secured	11,008	0.1	5.66%
Total commercial	2,722,259	18.1	4.39%
Retail Loans			
Single family residential	77,951	0.5	4.40%
Consumer	4,130	0.0	5.79%
Total retail loans	82,081	0.5	4.45%
Total loans held for investment <sup>(4)</sup>	\$ 15,098,695	100.0 %	4.06%



#### June 30, 2022 Loan Repricing Structure<sup>(6)</sup>



Note: All dollars in thousands, unless noted otherwise

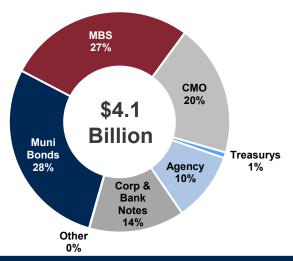
Note: SBA loans are unguaranteed portion and represent approximately 25% of principal balance for the respective borrower

- 1. As of June 30, 2022 and excludes the impact of fees, discounts and premiums
- 2. SBA loans that are collateralized by hotel real property
- 3. SBA loans that are collateralized by real property other than hotel real property
- 4. Reflects loans before basis adjustment associated with the application of hedge accounting on certain loans.
- 5. Dollars in millions, Payoff & Prepayment rate includes prepayments, maturities and normal amortization. New Fundings include changes in utilization from draws on lines of credit.
- 6. As of June 30, 2022, and includes \$1.2 billion of variable swaps on fixed rate loans

## LIQUID SECURITIES PORTFOLIO







#### Historical Balances (in thousands) and Yields

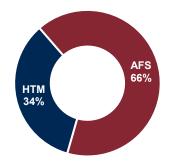


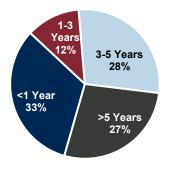
## Highly-rated securities portfolio

- Investment securities totaled \$4.1 billion, or 18.5% of total assets as of June 30, 2022
- Transferred remaining municipal bonds portfolio, of which the Company intends and has the ability to hold to maturity, from AFS to HTM at fair value
- Q2 2022 average yield of 1.65%, with spot yield of 1.74%
- AFS portfolio effective duration of 3.4 years, total portfolio effective duration of 5.4 years

**2Q22 Securities Mix** 

**2Q22 AFS Duration** 



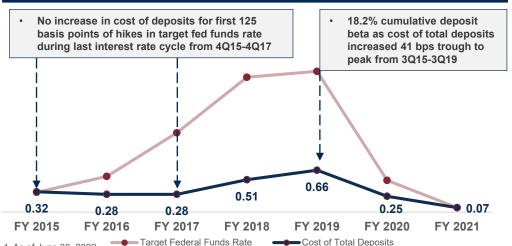


## HIGH QUALITY DEPOSIT FRANCHISE



Total Deposits of \$18	3.1 bi	llion as of Jur	ne 30, 20	22
		<u>c</u>	2 2022	
			% of	Cost of
		Balance <sup>(1)</sup>	_Total_	Deposits <sup>(2)</sup>
(dollars in thousands)				
Noninterest-bearing demand	\$	6,934,318	38%	0.00%
Interest-bearing demand		4,149,432	23%	0.07%
Money market and savings		5,542,230	31%	0.08%
Total core deposits <sup>(3)</sup>		16,625,980	92%	0.04%
Brokered money market deposits		3,000	0%	0.08%
Non-maturity deposits		16,628,980	92%	0.04%
Retail certificates of deposit		855,966	5%	0.26%
Wholesale/brokered certificates of deposit		599,667	3%	1.63%
Total certificates of deposit		1,455,633	8%	0.37%
Total deposits	\$	18,084,613	100%	0.06%

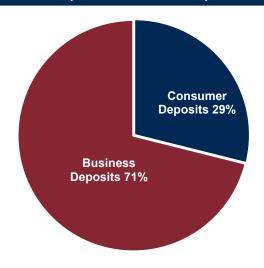
#### **Historical Cost of Total Deposits Relative to Target Fed Funds**



## Relationship-based core deposits

- Attractive low cost and stable deposit mix reflects our relationship-based business model as nonmaturity deposit costs remained low at 0.04%
- Spot cost of core deposits totaled 0.06% at June 30, 2022<sup>(3)</sup>
- 2Q22 total deposit costs increased slightly to 0.06% reflecting addition of \$600 of brokered deposits
- Non-maturity deposits totaled 92% of deposits

#### **Relationship-focused Attractive Deposit Mix**



<sup>1.</sup> As of June 30, 2022

<sup>2.</sup> Quarterly average cost

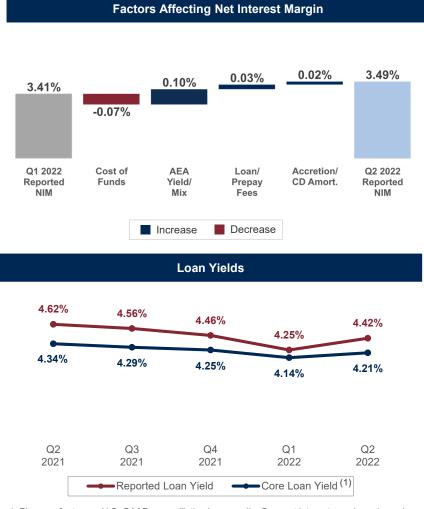
<sup>3.</sup> Please refer to the non-U.S. GAAP information in the appendix

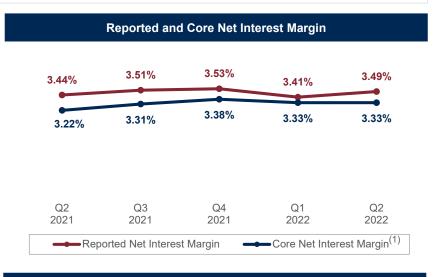
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## **NET INTEREST MARGIN**



## 2Q NIM expansion due to higher yields, increased accretion income and prepayment fees









<sup>1.</sup> Please refer to non-U.S. GAAP reconciliation in appendix. Core net interest margin and core loan yield exclude accretion, gain (loss) on interest rate contract in fair value hedging relationships from net interest income, and other one-time adjustments. Cost of core deposits excludes interest expense for certificates of deposit and brokered deposits.

## IRR AND LIQUIDITY MANAGEMENT



 Disciplined approach to risk management has resulted in strong and consistent performance throughout varying economic and interest rate environments

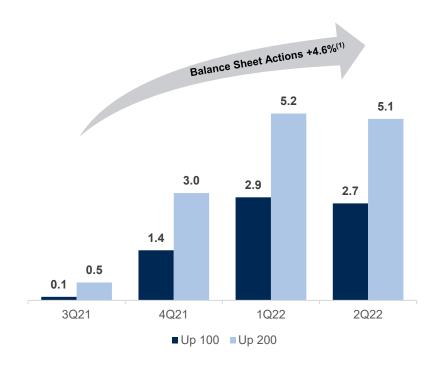
Proactive balance sheet management mitigates interest rate risk with a focus on long-term value creation

Asset sensitivity has increased significantly in recent quarters with expectation for higher interest rate environment

#### **Proactive Balance Sheet Management**

IRR Scenario Shocks for Changes in Net Interest Income (%)(1)

- Strategic reduction in the size and duration of the securities portfolio with \$1.0 billion in cash as of June 30, 2022
- \$1.2 billion of SOFR-based fixed-to-floating swaps provide \$3.0 million annualized benefit to net interest income per each incremental 25 bps increase in SOFR
- ▼ Transferred \$1.2 billion of AFS securities to HTM to lessen impact of interest rate volatility on AOCI
- Secured \$600 million in low-cost term funding with FHLB and added \$600 million in low-cost brokered deposits



<sup>1.</sup> Assumes immediate shift in interest rates with static balance sheet in each scenario



Asset Quality & Credit Risk Management



## **LOAN PORTFOLIO & CECL**



## **CECL** model update

• Management adjustments applied to increasing downside risks and economic uncertainty

#### Allowance for Credit Losses by Loan Type

(dollars in thousands)	6/30/20	22
	 ACL Balance	% of Loans HFI
Investor loans secured by real estate		
CRE non-owner occupied	\$ 37,221	1.33%
Multifamily	56,293	0.91%
Construction and land	5,436	1.64%
SBA secured by real estate <sup>(1)</sup>	2,865	6.48%
Business loans secured by real estate		
CRE owner-occupied	31,461	1.27%
Franchise real estate secured	6,530	1.68%
SBA secured by real estate <sup>(2)</sup>	5,149	7.66%
Commercial loans		
Commercial and industrial	37,048	1.61%
Franchise non-real estate secured	13,124	3.16%
SBA non-real estate secured	452	4.11%
Retail loans		
Single family residential	278	0.36%
Consumer loans	 218	5.28%
ACL for Loans HFI	\$ 196,075	1.30%

#### 

#### **ACL** for LHFI Change Attributions (\$ in millions)

**Combined Loss Absorption Capacity** 



<sup>1.</sup> SBA loans that are collateralized by hotel real property

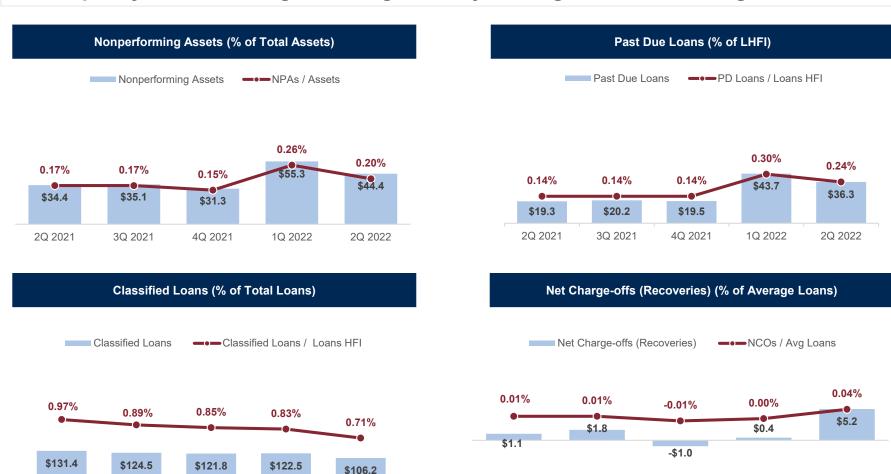
<sup>2.</sup> SBA loans that are collateralized by real property other than hotel real property

<sup>3.</sup> Adds back the FV discount to the loans held for investment

## **ASSET QUALITY TRENDS**



## Asset quality remain strong reflecting industry leading credit risk management



2Q 2021

3Q 2021

4Q 2021

Note: Dollars in millions

2Q 2021

3Q 2021

4Q 2021

1Q 2022

2Q 2022

2Q 2022

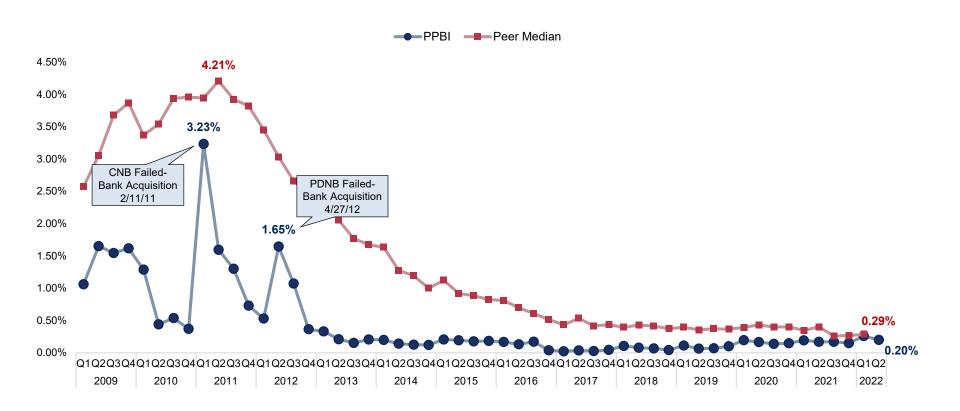
1Q 2022

## **CREDIT RISK MANAGEMENT**



Credit quality has historically outperformed peers throughout varying cycles

## **Nonperforming Assets to Total Assets Comparison**



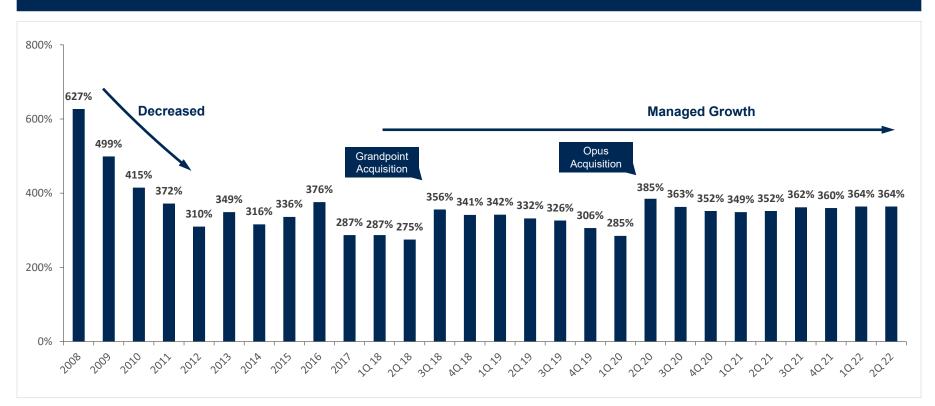
## **CRE TO CAPITAL CONCENTRATION RATIO**



## Experience in managing CRE concentrations through multiple cycles

· CRE concentrations are well-managed across the organization and stress-tested semiannually

## **CRE Concentration Ratio**(1)



# **PPBI Culture** and Governance





## CULTURE AT PACIFIC PREMIER BANK



## Our culture is defined by our Success Attributes



- Results matter
- Accomplish more together
- Be open to achieving results in new ways
- A humble, winning attitude is contagious



- Over-communicate be transparent
- Provide timely and complete information
- Collaborate to make better decisions
- Electronic communication is a useful tool verbal communication is better



- Improvement is incremental.
   Small changes over time have a significant impact
- Mistakes happen. Learn from them and don't repeat them
- Be responsible for your personal and professional development
- Inspect what you expect



- · Do the right thing, every time.
- Put the organization first, not your self interest
- Take responsibility for your actions
- Complete truth to all stakeholders



- . Operate with a sense of urgency.
- . Be thoughtful and detail oriented
- Make timely decisions
- Act today
- Respond to email, phone calls the same day - 100% of the time

## **COMMITMENT TO ESG**



## We are focused on transparency and continuous improvement in ESG

#### **Environmental**

ISS QualityScore: 2

Current environmental initiatives aim to improve disclosures, evaluate climate risk, and reduce our environmental impact

- Disclosed Scope 1 and Scope 2 greenhouse gas emissions
- Established Climate Risk Working Group to oversee the Bank's approach to managing climate related risks
- Launched "Premier Green Impact" program focused on engaging employees and promoting sustainability practices within the company

#### Social

ISS QualityScore: 2

Our commitment to our communities, customers and employees is at the core of our ESG strategy<sup>(2)</sup>

#### **Social Justice Initiatives**

**80%** of charitable giving benefited minority communities

\$50M Commitment to Equitable Impact Initiative

#### **Community Support**

**7,418** Volunteer Hours

480+ Community
Partnerships

#### Governance

ISS QualityScore: 1

Our full Board is responsible for overseeing ESG and corporate social responsibility efforts throughout our organization

- The Board's Nominating and Governance Committee, responsible for overseeing ESG program
- 50% of Board committees chaired by women
- Rose McKinney-James was appointed to the Board March 28, 2022, bringing expertise in ESG, risk management, government and regulatory affairs
- Stephanie Hsieh was appointed to the Board on July 29, 2022, bringing legal, regulatory, enterprise risk management, and corporate strategy expertise

**Commitment to Continuous Improvement** 

Alignment to the United Nations Sustainable Development Goals ("SDGs")

Our corporate responsibility efforts across community development and corporate giving align most closely with 8 SDGs















#### DIVERSITY METRICS (As of 12/31/2021)

**Employee Highlights** 



- Report including SASB and TCFD metrics
- Awarded an Outstanding rating in our last two consecutive Community Reinvestment Act (CRA) exams

Published inaugural Corporate Social Responsibility

 Launched a new Premier Inclusion program and strategy to promote initiatives related to diversity, equity and inclusion

<sup>1.</sup> Management = any individual with direct reports 2. Community Partnerships and Support and Social Justice Initiatives data is for the 12-month period ended December 31, 2021

## **CORPORATE GOVERNANCE**



Our Board continues to strengthen our corporate governance practices to enhance long-term shareholder value

## **Board Independence**

- Lead Independent Director, with roles outlined in Governance Policy
- All directors are independent, except for Chairman/CEO
- All Board committees composed of independent directors
- Independent directors conduct regular executive sessions led by the Lead Independent Director
- Board and committee ability to hire outside advisors

#### **Board Practices**

- Annual Board, committee, and director assessments
- Risk oversight and strategic planning by full Board and committees
- Outside Board service limited to three additional public Boards
- Board has direct access to all of our Senior Executive Officers
- Independent directors evaluate CEO performance and approve CEO compensation

## **Board Accountability**

- Annual election of all directors
- Majority vote standard in place (uncontested elections)
- Shareholders have the ability to call a special meeting with 10% support
- Shareholder engagement program with feedback incorporated into Board deliberations
- One class of outstanding capital stock with equal voting rights

## Stock Ownership / Compensation

- Robust stock ownership guidelines for all Directors and Named Executive Officers
- Clawback policy covering both cash and equity incentives
- Maintain restrictions on hedging and pledging shares of our stock
- Double trigger equity vesting provisions in place for change in control
- Disciplined approach to compensation governance

## **BOARD REFRESHMENT & EVALUATION PROCESS**



## Commitment to regular refreshment to evolve our Board in line with our strategy

#### **Process Overview**

- · Our Board is committed to annually reviewing the appropriate skills and characteristics required of directors
- The Board believes in and practices diversity and inclusion 40% of directors demonstrate gender or ethnic diversity at 12/31/2021

### **Key Selection Criteria**

- Integrity and independence
- Composition of the board should reflect sensitivity to the need for diversity with respect to gender, ethnic background and experience
- Substantial accomplishments, and prior or current association with institutions noted for their excellence
- Demonstrated leadership ability, with broad experience, diverse perspectives and the ability to exercise sound business judgment
- Banking/Financial Services Expertise
- Public Company oversight experience
- Significant experience in governance areas such as audit, corporate governance, enterprise risk, executive compensation practices and regulatory compliance
- Special skills, expertise or background that add to and complement the range of skills including cybersecurity, data security, technology and ESG oversight
- Career success that demonstrates the ability to make the kind of important and sensitive judgments that the Board is called upon to make
- Availability and energy necessary to perform his or her duties as a director

#### **Our Process in Action**

#### **Six Independent Directors** Added Since 2019

#### 2022

#### **Rose McKinney-James**

Managing Principal, Energy Works LLC and McKinney-James & Associates

#### Stephanie Hsieh

Executive Director. Biocom California and Director, Founder, and former CEO, Meditope Biosciences, Inc.

#### 2021

#### **George Pereira**

Prior COO and CFO. Charles Schwab Investment Management Inc.

#### 2020

#### **Richard Thomas**

Prior EVP / CFO, CVB Financial Corp.

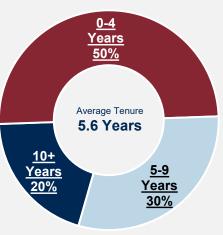
#### 2019

#### **Barbara Polsky**

General Counsel, Jiko Group, Inc. and former Partner Manatt, Phelps & Phillips, LLP

## **Independent Director Tenure**

As of 12/31/21



#### 2019

#### Jaynie Studenmund

Prior Head of Retail & Business Banking, First Interstate Bank, Great Western Bank, and Home Savings

## PPBI INVESTMENT THESIS



- ✓ We have maintained a strong credit culture in both good times and bad
- ✓ Emphasis on risk management has been and continues to be a key strength of our organization.
- ✓ Highly experienced and respected bank acquirer 11 successful acquisitions since 2011
- ✓ Financial results remain solid strong capital ratios and core earnings
- ✓ Our culture differentiates us and drives fundamentals for all stakeholders.
- ✓ Shareholder value is our key focus building long-term value for our owners
- ✓ Diverse Board advising on strategy, overseeing risk and ESG, and supporting long-term value creation

## Appendix: Information -Non-GAAP Reconciliation







Tangible common equity to tangible assets (the "tangible common equity ratio") and tangible book value per share are non-U.S. GAAP financial measures derived from U.S. GAAP-based amounts. We calculate the tangible common equity ratio by excluding the balance of intangible assets from common stockholders' equity and dividing by tangible assets. We calculate tangible book value per share by dividing tangible common equity by common shares outstanding, as compared to book value per common share, which we calculate by dividing common stockholders' equity by common shares outstanding. We believe that this information is consistent with the treatment by bank regulatory agencies, which exclude intangible assets from the calculation of risk-based capital ratios. Accordingly, we believe that these non-U.S. GAAP financial measures provide information that is important to investors and that is useful in understanding our capital position and ratios. However, these non-U.S. GAAP financial measures are supplemental and are not a substitute for an analysis based on U.S. GAAP measures. As other companies may use different calculations for these measures, this presentation may not be comparable to other similarly titled measures reported by other companies. A reconciliation of the non-U.S. GAAP measure of tangible common equity ratio to the U.S. GAAP measure of book value per share are set forth below.

							As of D	ecem	ber 31,											As of				
															Ju	ne 30,	Se	pt. 30,	D	ec. 31,	Mar	ch 31,	Jui	ne 30,
	2	2013	201	4	201	15	2016		2017	2018		2019	20	20	2	021	2	2021		2021	2	022	2	2022
Total stockholders' equity	\$	175,226	\$ 199	,592	\$ 298	8,980	\$ 459,740	\$1,	,241,996	\$ 1,969,69	97	\$ 2,012,594	\$ 2,7	46,649	\$ 2,	813,419	\$ 2,	838,116	\$ 2	2,886,311	\$ 2,	783,018	\$ 2,	,755,219
Less: Intangible assets		24,056	28	3,564	58	8,002	111,941		536,343	909,28	32	891,634	9	84,076		978,675		974,763		970,883	(	967,290		963,812
Tangible common equity	\$	151,170	\$ 171	,028	\$ 240	0,978	\$ 347,799	\$	705,653	\$ 1,060,4	5	\$ 1,120,960	\$ 1,7	62,573	\$ 1,	834,744	\$ 1,	863,353	\$ 1	,915,428	\$ 1,8	815,728	\$ 1,	,791,407
Total assets	\$1,	714,187	\$ 2,037	7,731	\$2,789	9,599	\$4,036,311	\$8,	,024,501	\$ 11,487,38	37	\$11,776,012	\$ 19,7	36,544	\$ 20,	529,486	\$21,	005,211	\$21	,094,429	\$ 21,6	522,296	\$21,	,993,919
Less: Intangible assets		24,056	28	3,564	58	8,002	111,941		536,343	909,28	32	891,634	9	84,076		978,675		974,763		970,883	(	967,290		963,812
Tangible assets	\$ 1,0	690,131	\$ 2,009	,167	\$ 2,73°	1,597	\$ 3,924,370	\$7,	,488,158	\$ 10,578,10	)5	\$ 10,884,378	\$ 18,7	52,468	\$ 19,	550,811	\$ 20,	030,448	\$ 20	,123,546	\$ 20,0	655,006	\$ 21,	,030,107
Tangible common equity ratio		8.94%	8	3.51%		8.82%	8.86%	6	9.42%	10.0	2%	10.30%		9.40%		9.38%		9.30%	, D	9.52%	1	8.79%		8.52%
Basic shares outstanding	16,6	656,279	16,903	3,884	21,570	0,746	27,798,283	46,	,245,050	62,480,75	55	59,506,057	94,4	83,136	94,	656,575	94,	354,211	94	1,389,543	94,9	945,849	94,	,976,605
Book value per share	\$	10.52	\$ 1	1.81	\$	13.86	\$ 16.54	\$	26.86	\$ 31.5	52	\$ 33.82	\$	29.07	\$	29.72	\$	30.08	\$	30.58	\$	29.31	\$	29.01
Less: Intangible book value per share		1.44		1.69		2.69	4.03		11.60	14.5	55	14.98		10.42		10.34		10.33		10.29		10.19		10.15
Tangible book value per share	\$	9.08	\$ 1	0.12	\$	11.17	\$ 12.51	\$	15.26	\$ 16.9	7 :	\$ 18.84	\$	18.65	\$	19.38	\$	19.75	\$	20.29	\$	19.12	\$	18.86



Return on average tangible common equity is a non-U.S. GAAP financial measure derived from U.S. GAAP-based amounts. We calculate this figure by excluding CDI amortization expense and excluding the average CDI and average goodwill from the average stockholders' equity during the period. We believe that this non-U.S. GAAP financial measure provides information that is important to investors and that is useful in understanding our performance. This non-U.S. GAAP financial measure is supplemental and is not a substitute for an analysis based on U.S. GAAP measures. As companies may use different calculations for this measure, this presentation may not be comparable to other similarly titled measures reported by other companies. A reconciliation of the U.S. GAAP measure of return on average equity to the non-U.S. GAAP measure of return on average tangible common equity is set forth below.

	Th	iree	Months Ende	ed,	
	6/30/2022		3/31/2022		6/30/2021
Net Income	\$ 69,803	\$	66,904	\$	96,302
Plus: amortization of intangible assets expense	3,479		3,592		4,001
Less: amortization of intangible assets expense tax adjustment	993		1,025		1,145
Net income for average tangible common equity	\$ 72,289	\$	69,471	\$	99,158
Average stockholders' equity	\$ 2,764,893	\$	2,864,387	\$	2,747,308
Less: average intangible assets	64,583		68,157		79,784
Less: average goodwill	901,312		901,312		900,582
Average tangible common equity	\$ 1,798,998	\$	1,894,918	\$	1,766,942
Return on average equity <sup>(1)</sup>	10.10%		9.34%		14.02%
Return on average tangible common equity <sup>(1)</sup>	16.07%		14.66%		22.45%

Note: All dollars in thousands

Annualized



For periods presented below, efficiency ratio is a non-U.S. GAAP financial measure derived from U.S. GAAP-based amounts. This figure represents the ratio of noninterest expense less other real estate owned operations, amortization of intangible assets expense, and merger-related expense to the sum of net interest income before provision for loan losses and total noninterest income, less gain/(loss) on sale of securities, other income – security recoveries, and gain/(loss) on sale of other real estate owned. Management believes that the exclusion of such items from this financial measures provides useful information to gain an understanding of the operating results of our core business. This non-U.S. GAAP financial measure is supplemental and is not a substitute for an analysis based on U.S. GAAP measures. As companies may use different calculations for this measure, this presentation may not be comparable to other similarly titled measures reported by other companies. A calculation of the non-U.S. GAAP measure of efficiency ratio is set forth below.

	F	Y 2013	2013 FY 2014		FY 2015		FY 2016		FY 2017		FY	2018	F	Y 2019	F	Y 2020	F	Y 2021	C	Q2 2021	Q	3 2021	C	4 2021	C	21 2022	Q	2 2022
Total noninterest expense	\$	50,815	\$	54,938	\$	73,332	\$	98,063	\$	167,958	\$ 2	249,905	\$	259,065	\$	381,119	\$	380,277	\$	94,496	\$	96,040	\$	97,252	\$	97,648	\$	98,974
Less: amortization of intangible assets expense		764		1,014		1,350		2,039		6,144		13,594		17,245		17,072		15,936		4,001		3,912		3,880		3,592		3,479
Less: Merger-related expense		6,926		1,490		4,799		4,388		21,002		18,454		656		49,129		5		-		-		-		-		-
Less: Other real estate owned operations, net		618		75		121		385		72		4		160		1		-		-		-		-		-		-
Noninterest expense, adjusted	\$	42,507	\$	52,359	\$	67,062	\$	91,251	\$	140,740	\$ 2	217,853	\$	241,004	\$	314,917	\$	364,336	\$	90,495	\$	92,128	\$	93,372	\$	94,056	\$	95,495
Net interest income	\$	58,444	\$	73,635	\$	106,299	\$	153,075	\$	247,502	\$ 3	392,711	\$	447,301	\$	574,211	\$	662,374	\$	160,934	\$	169,069	\$	170,719	\$	161,839	\$	172,765
Plus: Total noninterest income		8,811		13,377		14,388		19,602		31,114		31,027		35,236		71,325		107,850		26,729		30,100		27,281		25,894		22,193
Less: Net gain (loss) from investment securities		1,544		1,547		290		1,797		2,737		1,399		8,571		13,882		16,906		5,085		4,190		3,585		2,134		(31
Less: Other income - security recoveries <sup>(1)</sup>		(4)	)	(29)		-		(205)		1		4		2		2		10		6		1		1		-		-
Less: Net gain (loss) from other real estate owned		-		-		-		18		46		281		52		(112)	-			-		-		-		-		-
Less: Net gain (loss) from debt extinguishment		-		-		-		-		-		-		(612)		-		(180)		(647)		970		-		-		-
Revenue, adjusted	\$	65,715	\$	85,494	\$	120,397	\$	171,067	\$	275,832	\$ 4	122,054	\$	474,524	\$	631,764	\$	753,488	\$	183,219	\$	194,008	\$	194,414	\$	185,599	\$	194,989
Efficiency Ratio		64.7%		61.3%		55.9%		53.6%		51.0%		51.6%		50.8%		49.8%		48.4%		49.4%		47.5%		48.0%		50.7%		49.0%

Note: All dollars in thousands

<sup>1.</sup> Losses from 2013-2016 related to Other Than Temporary Impairment



Pre-provision net revenue is a non-U.S. GAAP financial measure derived from U.S. GAAP-based amounts. We calculate pre-provision net revenue by excluding income tax, provision for credit losses, and merger-related expenses from net income. Management believes that the exclusion of such items from this financial measures provides useful information to gain an understanding of the operating results of our core business. This non-U.S. GAAP financial measure is supplemental and is not a substitute for an analysis based on U.S. GAAP measures. As companies may use different calculations for this measure, this presentation may not be comparable to other similarly titled measures reported by other companies. A calculation of the non-U.S. GAAP measure of pre-provision net revenue is set forth below.

	FY 2013	Y 2014	F۱	Y 2015	F	FY 2016	FY 2017	ŀ	FY 2018	I	FY 2019		FY 2020	F	FY 2021	(	22 2021	- (	Q3 2021	(	Q4 2021	(	Q1 2022		Q2 2022
Interest income	\$ 63,800	\$ 81,339	\$	118,356	\$	166,605	\$ 270,005	\$	448,423	\$	526,107	\$	630,726	\$	696,739	\$	170,692	\$	176,047	\$	177,006	\$	168,546	\$	183,226
Interest expense	5,356	7,704		12,057		13,530	22,503		55,712		78,806		56,515		34,365		9,758		6,978		6,287		6,707		10,461
Net interest income	 58,444	73,635		106,299		153,075	247,502		392,711		447,301		574,211		662,374		160,934		169,069		170,719		161,839		172,76
Noninterest income	8,811	13,377		14,388		19,602	31,114		31,027		35,236		71,325		107,850		26,729		30,100		27,281		25,894		22,193
Revenue	67,255	87,012		120,687		172,677	278,616		423,738		482,537		645,536		770,224		187,663		199,169		198,000		187,733		194,958
Noninterest expense	50,815	54,938		73,332		98,063	167,958		249,905		259,065		381,119		380,277		94,496		96,040		97,252		97,648		98,974
Add: Merger-related expense	 6,926	1,490		4,799		4,388	21,002		18,454		656		49,129		5		-		-		-		-		-
Pre-provision net revenue	\$ 23,366	\$ 33,564	\$	52,154	\$	79,002	\$ 131,660	\$	192,287	\$	224,128	\$	313,546	\$	389,952	\$	93,167	\$	103,129	\$	100,748	\$	90,085	\$	95,984
Pre-provision net revenue <sup>(1)</sup>	\$ 23,366	\$ 33,564	\$	52,154	\$	79,002	\$ 131,660	\$	192,287	\$	224,128	\$	313,546	\$	389,952	\$	372,668	\$	412,516	\$	402,992	\$	360,340	\$	383,936
Average Assets	\$ 1,441,555	\$ 1,827,935	\$ 2,	,621,545	\$	3,601,411	\$ 6,094,883	\$	9,794,917	\$1	11,546,912	\$1	6,817,242	\$2	0,492,402	\$2	0,290,415	\$2	0,804,903	\$2	0,867,005	\$2	0,956,791	\$2	21,670,153
PPNR / Average Assets	1.62%	1.84%		1.99%		2.19%	2.16%		1.96%		1.94%		1.86%		1.90%		0.46%		0.50%		0.48%		0.43%		0.44%
PPNR / Average Assets <sup>(1)</sup>	1.62%	1.84%		1.99%		2.19%	2.16%		1.96%		1.94%		1.86%		1.90%		1.84%		1.98%		1.93%		1.72%		1.77%

Note: All dollars in thousands

1. Annualized



Core net interest income and core net interest margin are non-U.S. GAAP financial measures derived from U.S. GAAP-based amounts. We calculate core net interest income by excluding scheduled accretion income, accelerated accretion income, premium amortization on CD, nonrecurring nonaccrual interest paid, and gain (loss) on interest rate contract in fair value hedging relationships from net interest income. The core net interest margin is calculated as the ratio of core net interest income to average interest-earning assets. Management believes that the exclusion of such items from this financial measure provides useful information to gain an understanding of the operating results of our core business.

Core loan interest income and core loan yields are non-U.S. GAAP financial measures derived from U.S. GAAP-based amounts. We calculate core loan interest income by excluding scheduled accretion income, accelerated accretion income, nonrecurring nonaccrual interest paid, and gain (loss) on interest rate contract in fair value hedging relationships from net interest income. The core loan yield is calculated as the ratio of core loan interest income to average loans. Management believes that the exclusion of such items from this financial measure provides useful information to gain an understanding of the operating results of our core business.

	F	Y 2013		FY 2014	FY 2015	F	Y 2016	FY 2017	F	Y 2018		FY 2019	F	FY 2020	(	Q2 2021	(	23 2021	(	24 2021	(	Q1 2022	(	Q2 2022
Net interest income	\$	58,444		73,635	106,299	\$	153,075	\$ 247,502	\$		\$	447,301	\$		\$	160,934		169,069	\$		\$	161,839	\$	172,765
Less: Accretion income		3,241		1,927	4,387		9,178	12,901		16,082		20,609		33,180		9,487		9,446		7,867		5,940		7,544
Less: Premium amortization on CD		139		143	200		411	969		1,551		521		6,443		942		390		183		96		60
Less: Nonrecurring nonaccrual interest paid		-		-	-		-	-		380		470		(95)		(216)		(74)		349		(356)		48
Less: gain (loss) on fair value hedgeing relationships		-		-	-		-	-		-		_		-		-		-		(819)		(1,667)		128
Core net interest income	\$	55,064	\$	71,565	\$ 101,712	\$	143,486	\$ 233,632	\$	374,698	\$	425,701	\$	534,683	\$	150,721	\$	159,307	\$	163,139	\$	157,826	\$	164,985
Average interest-earning assets	\$	1,399,806	\$	1,750,871	\$ 2,503,009	\$	3,414,847	\$ 5,583,774	\$ 8	3,836,075	\$1	0,319,552	\$1	5,373,474	\$1	8,783,803	\$1	9,131,172	\$1	9,173,458	\$ 1	9,240,232	\$ 1	9,876,806
Net interest margin		4.18%		4.21%	4.25%		4.48%	4.43%		4.44%		4.33%		3.74%		3.44%		3.51%		3.53%		3.41%		3.49%
Core net interest margin		3.93%		4.09%	4.06%		4.20%	4.18%		4.24%		4.13%		3.48%		3.22%		3.30%		3.38%		3.33%		3.33%
	F	Y 2013	ı	FY 2014	FY 2015	F	Y 2016	FY 2017	F	Y 2018	ı	FY 2019	F	FY 2020	(	Q2 2021	(	Q3 2021	(	Q4 2021	(	Q1 2022	(	02 2022
Loan interest income	\$	58.089	\$	75,751	\$ 111.097	\$	157.935	\$ 251,027	\$	415,410	\$	485,663	\$	577,558	\$	152,365	\$	157,025	\$	157.418	\$	150,604	\$	164,455
Less: Loan accretion		3,241		1,927	4,387		9,178	12,901		16,082		20,609		33,180		9,487		9,446		7,867		5,940		7,544
Less: Nonrecurring nonaccrual interest paid					-		-			380		470		(95)		(216)		(74)		349		(356)		48
Less: gain (loss) on fair value hedgeing relationships		-		-	-		-	-		-		-		` -		` -		` -		(819)		(1,667)		128
Core loan interest income	\$	54,848	\$	73,824	\$ 106,710	\$	148,757	\$ 238,126	\$	398,948	\$	464,584	\$	544,473	\$	143,094	\$	147,653	\$	150,021	\$	146,687	\$	156,735
Average loans	\$	1,039,654	\$	1,424,727	\$ 2,061,788	\$	2,900,379	\$ 4,724,808	\$ 7	7,527,004	\$	8,768,389	\$1	1,819,898	\$1	3,216,973	\$1	3,660,242	\$1	4,005,836	\$ 1	4,371,588	\$ 1	4,919,182
Loan yield		5.59%		5.32%	5.39%		5.45%	5.31%		5.52%		5.54%		4.89%		4.62%		4.56%		4.46%		4.25%		4.42%
Core loan yield		5.28%		5.18%	5.18%		5.13%	5.04%		5.30%		5.30%		4.61%		4.34%		4.29%		4.25%		4.14%		4.21%

Note: All dollars in thousands



Cost of core deposits is a non-GAAP financial measure derived from GAAP based amounts. Cost of core deposits is calculated as the ratio of core deposit interest expense to average core deposits. We calculate core deposit interest expense by excluding interest expense for certificates of deposit and brokered deposits from total deposit expense, and we calculate average core deposits by excluding certificates of deposits and brokered deposits. Management believes cost of core deposits is a useful measure to assess the Company's deposit base, including its potential volatility.

	Q2 2022		Q1 2022		Q2 2021	
Total deposits interest expense	\$	2,682	\$	1,673	\$	3,265
Less: certificates of deposit interest expense		607		530		839
Less: brokered deposit interest expense		327		1		7
Core deposits expense	\$	1,748	\$	1,142	\$	2,419
Total average deposits	\$ 17,752,727		\$ 17,280,306		\$16,736,065	
Less: average certificates of deposit	922,784		1,047,451		1,294,544	
Less: average brokered deposits	85,131		5,553		6,905	
Average core deposits	\$16,744,812		\$ 16,227,302		\$15,434,616	
Cost of core deposits		0.04%		0.03%		0.06%

Note: All dollars in thousands